



P.O. Box 1177
Lake Forest, CA 92609

Phone: (949)-470-9674
(800) 470-9674
Fax: (800) 568-5462

Financed Broker Fee Agreement

General Agents Acceptance Corporation (GAAC) agrees to finance a portion of the retail agent's broker fee. Because the financed portion of the broker fee is an uncollateralized portion of the loan, GAAC stipulates the following conditions:

1. GAAC only finances the retail agent's broker fee. No GA fees are financed.
2. The agent picks up 25% of the total financed broker fee in the down payment.
3. GAAC takes a \$10, fully earned, processing fee for each financed broker fee.
4. GAAC pays out 60% of the financed broker fee (net of the \$10 processing fee) after the insured has made the first monthly installment and the remaining 40% after the fifth monthly installment.
5. Financed broker fees on defaulted accounts will not be paid until the account is brought current.
6. Financed broker fees are charged back to the agent on a pro-rata basis for cancelled accounts. The agent guarantees to pay GAAC for the charged back amount within 30 days of receiving the bill.

Example:

1. The amount of the broker fee is \$1,000.
2. The agent picks up \$250 (25%) of the broker fee in the down payment.
3. The financed broker fee is \$750 (\$1,000-\$250.00).
4. GAAC's processing fee is \$10 (\$750-\$10=\$740).
5. GAAC pays the agent 60% (net \$10 fee) after the insured makes the first installment (\$740 x 60% = \$444.00).
6. GAAC pays the agent the remaining 40% (\$740x40%=\$296) after the fifth payment.
7. If the account cancels, GAAC deducts the pro-rata amount of the unearned financed broker fee and bills the agent.

Your signature below indicates your understanding, acceptance of, and agreement to the terms of the financed broker fee agreement:

Agency Name: _____

Owners Name (printed): _____

Owner's Signature: _____

Today's Date: _____

Agency Code: _____